



→ Decision making in uncertainty  
Dr Kamila Jozwik



# Introductions

- ◆ cognitive computational neuroscientist
- ◆ specialise in object recognition
- ◆ research at Cambridge, Freie, MIT
- ◆ Churchill By-fellow
- ◆ Director of Studies of Psychological and Behavioural Sciences at Churchill

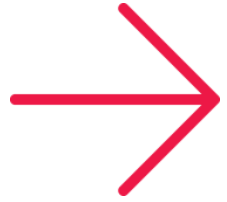




# Outline

- ◆ Neuroscience of decision making
  - ◆ Presentation
  - ◆ Reflection (based on your experience)
- ◆ Neuroscience of stress and its effect on decision making
  - ◆ Presentation
  - ◆ Reflection
- ◆ Practical implications of neuroscience findings of decision making in uncertainty





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# Brain areas – how to study them?



# Brain damage and brain areas

- ◆ specialized parts of the brain -> behaviour is affected after their damage



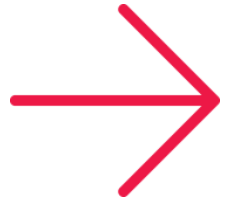
Phineas Gage



# Brain activity measurements

- ◆ How do we measure brain activity?
  - ◆ WHERE brain activity happens -> fMRI
  - ◆ WHEN brain activity happens -> EEG / MEG





# fMRI



- ◆ uses magnetic fields
- ◆ fMRI measures the oxygen change in the blood (correlated with brain activity)



# → fMRI and brain areas



- ◆ size
- ◆ increase in activity
- ◆ change of patterns of activity



# Decision making and brain areas

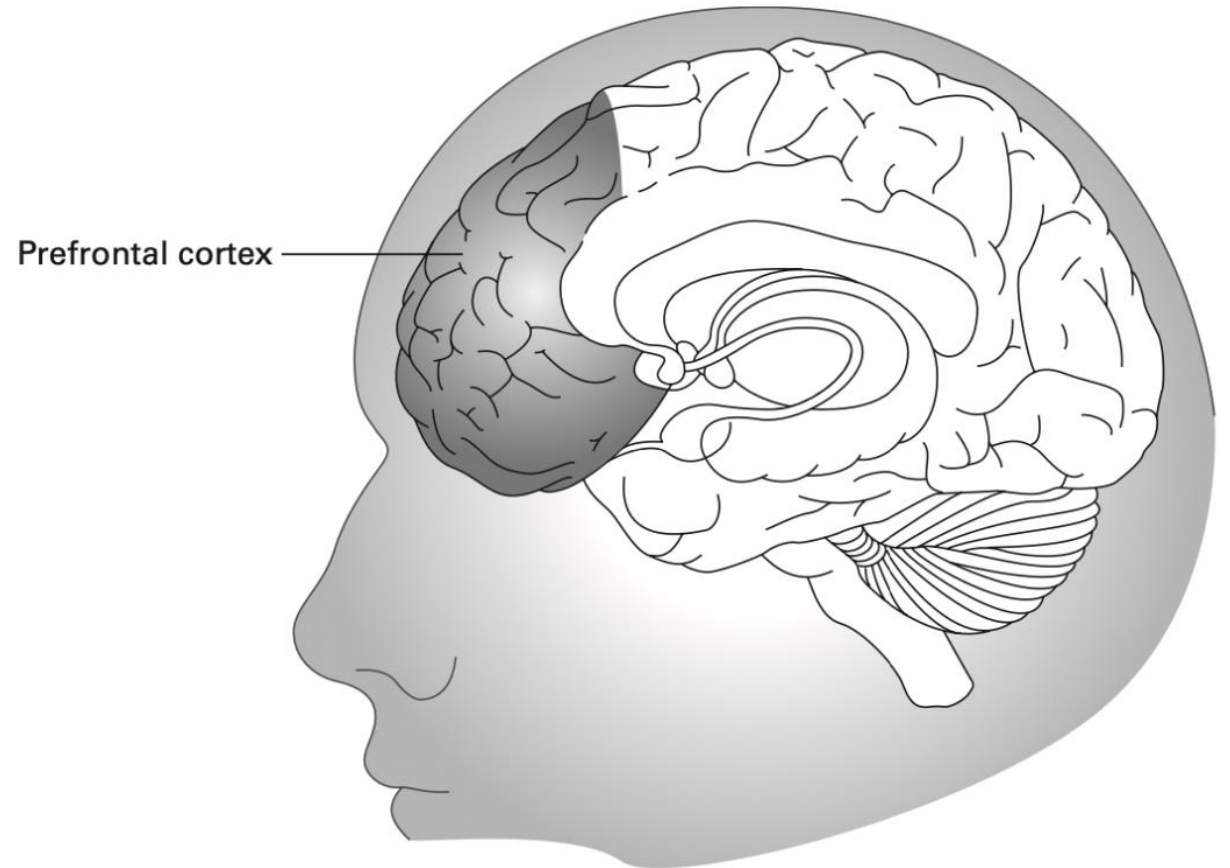
- ◆ not one but multiple brain areas involved in decision making
- ◆ decisions when there is a lot of uncertainty are the result of both rational and emotional drives





# Prefrontal cortex

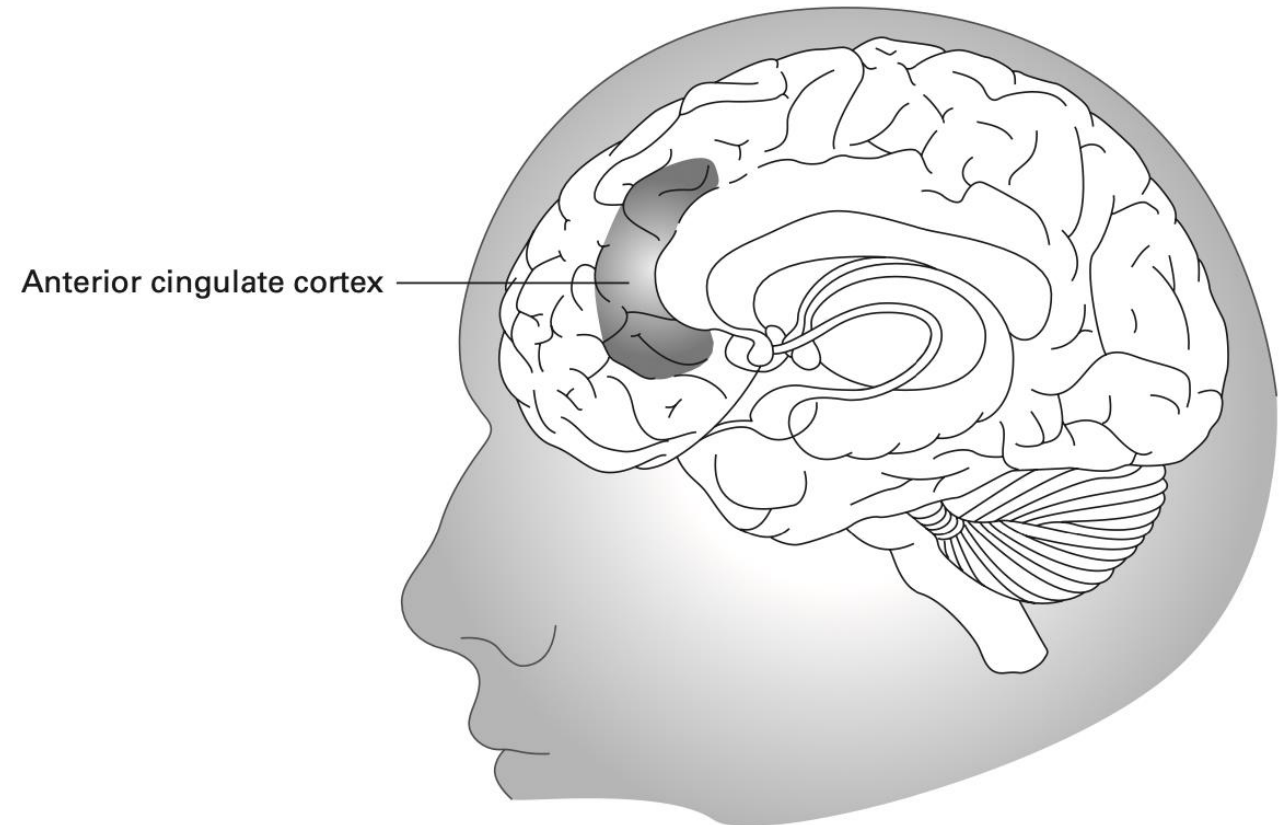
- ◆ higher-level cognitive functions, e.g. decision making, attention





# Anterior cingulate cortex

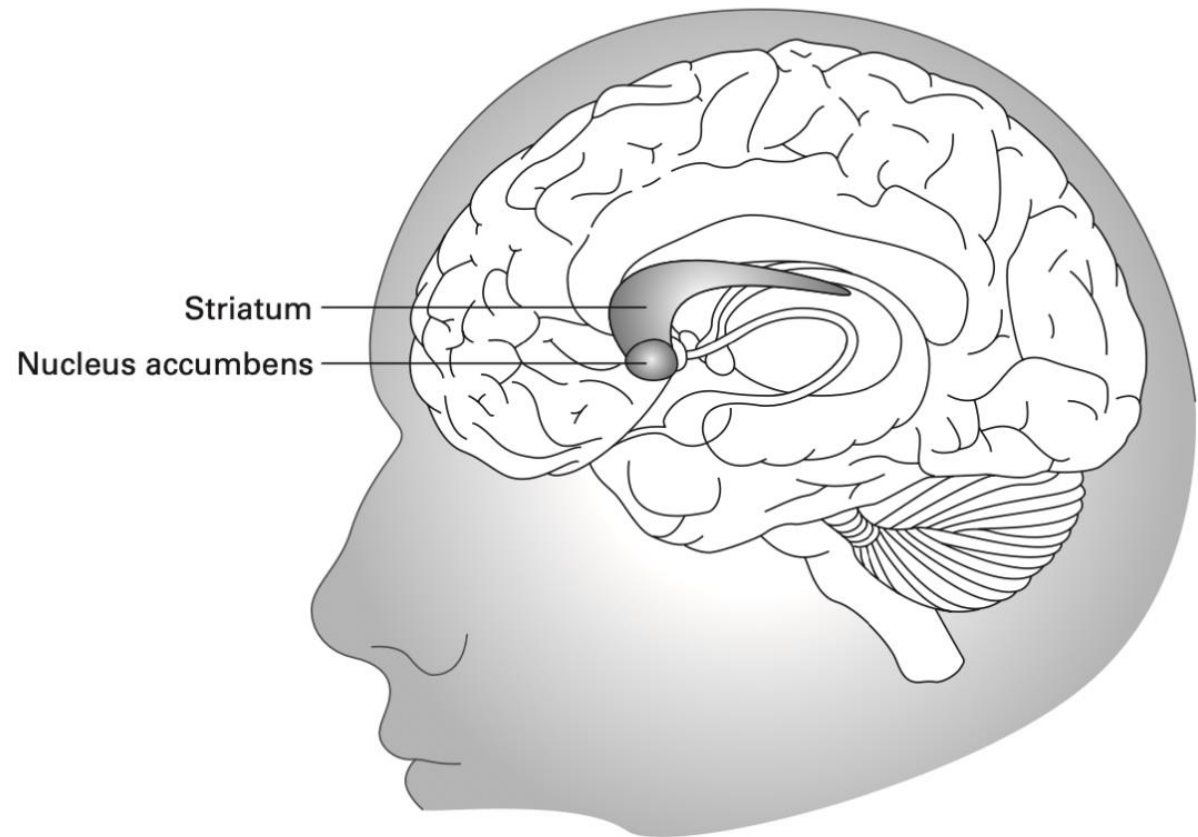
- ◆ error detection and self-correction, cost-benefit calculation, social judgement and decision making





# Striatum and nucleus accumbens

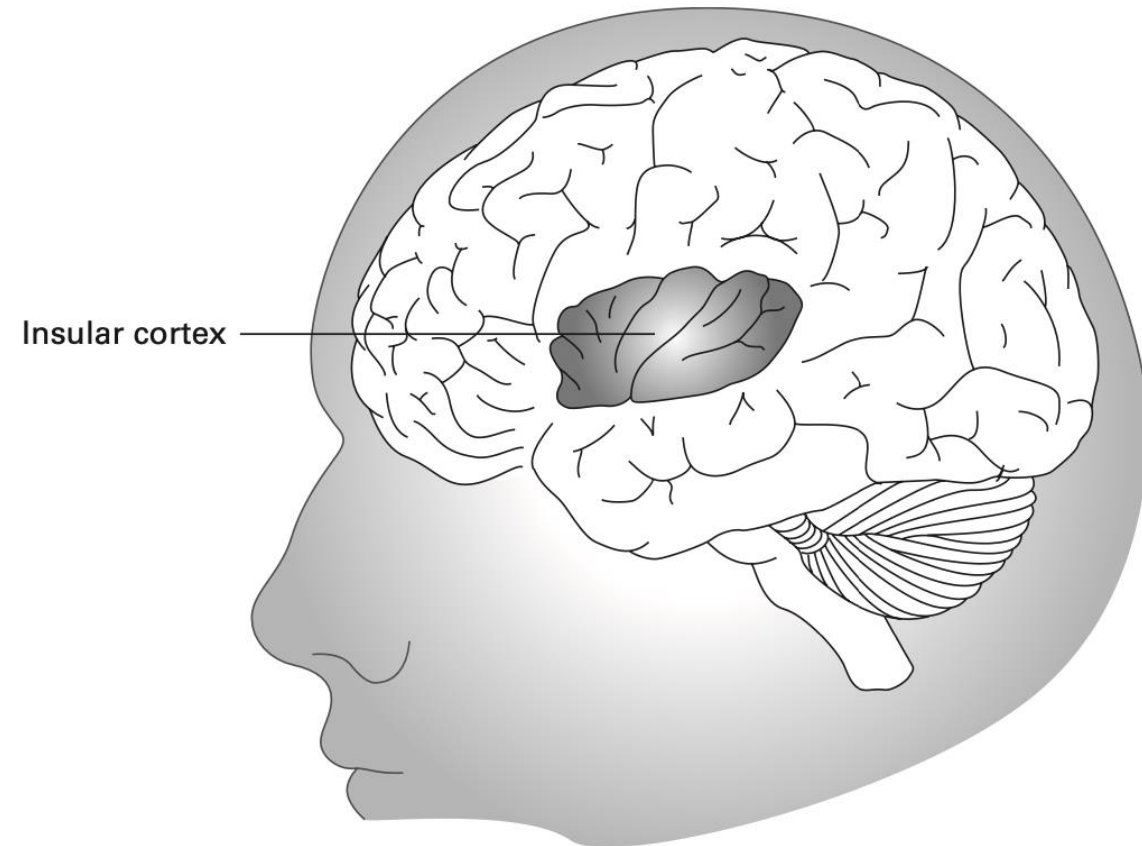
- ◆ reward, motivation, fear, pleasure, dealing with uncertainty





# Insular cortex

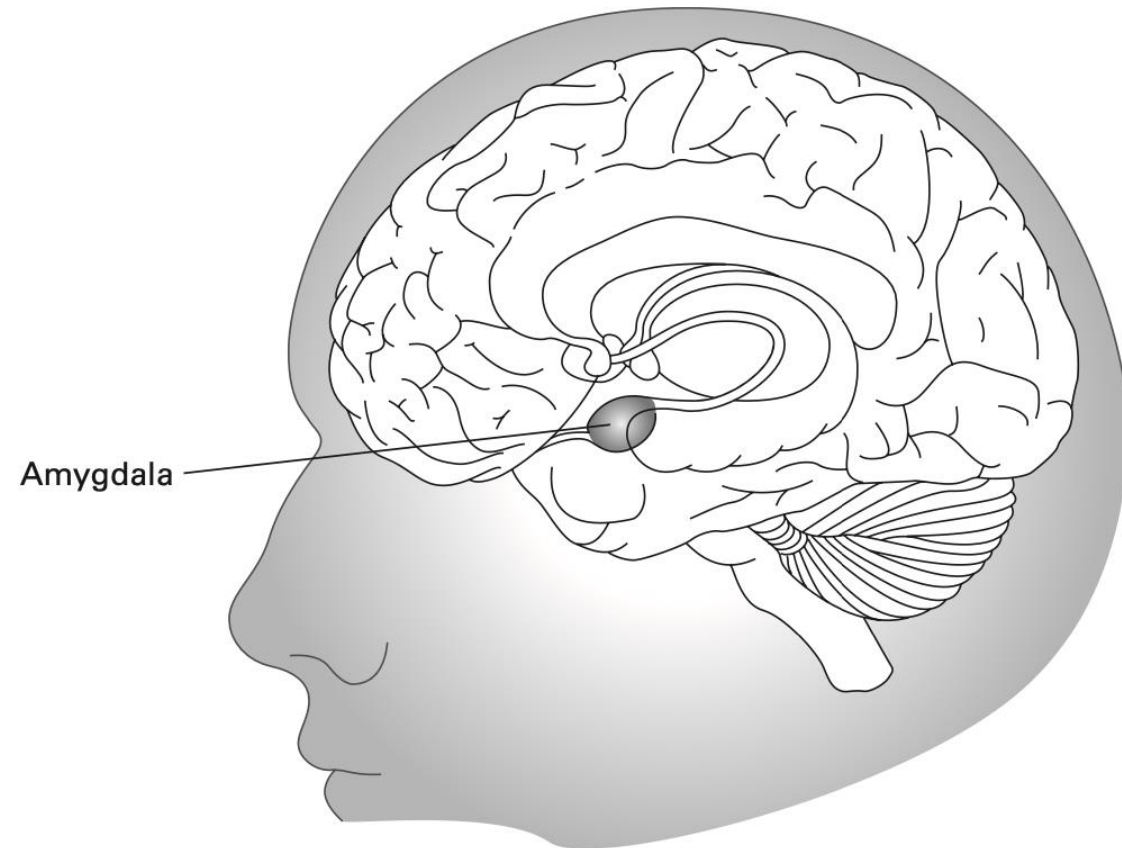
- ◆ subjective feelings, risky decision making





# Amygdala

- ◆ emotions, social decision making

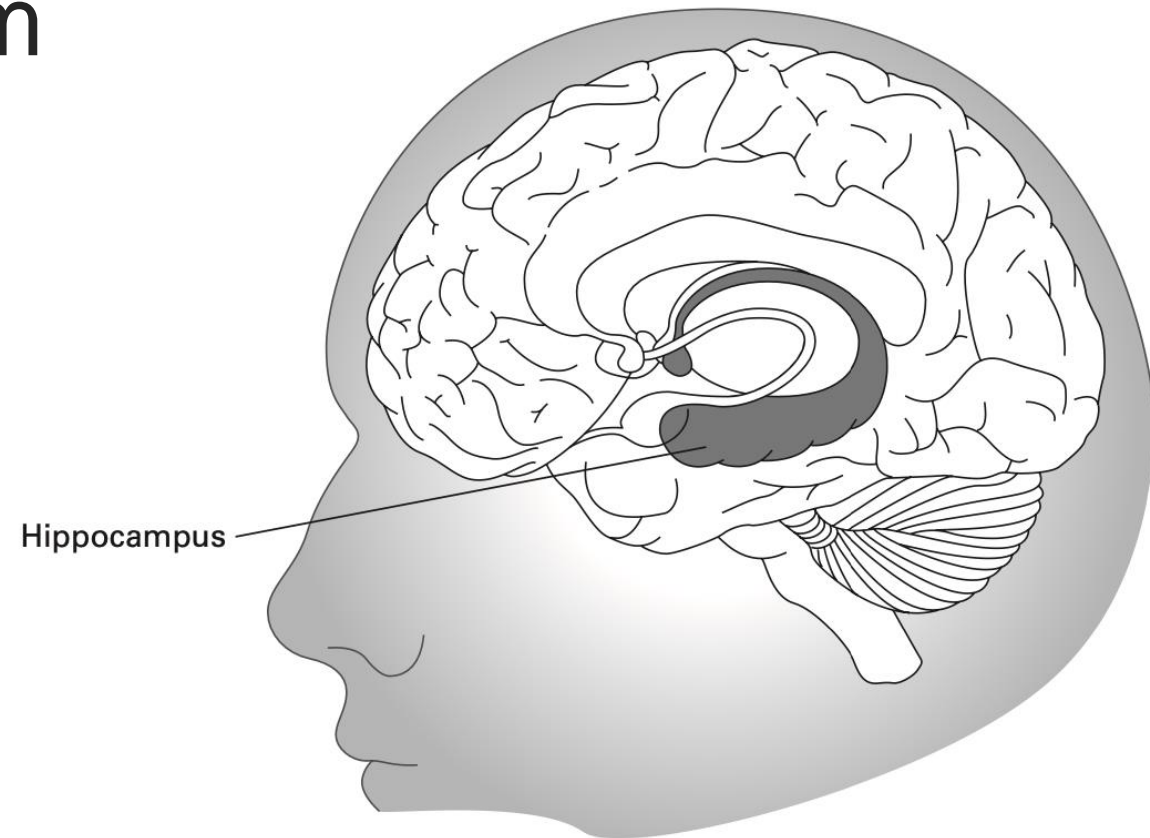






# Hippocampus

- ◆ short- and long-term memory, memory guided decision making





# Reflection – group table discussion

- ◆ What approaches to decision making did/did not work and did they involve emotions?
  - ◆ for you, as a leader
  - ◆ for your organisation

(Are they related to functions of specific brain areas?)



Prefrontal cortex

- ◆ higher-level cognitive functions



Amygdala

- ◆ emotions



Hippocampus

- ◆ short- and long-term memory



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# Stress

STRESS TRIGGERS



Stressful events  
from external world



Stressful events  
from internal world



Stressful events retrieve  
from autobiographic memory  
or perceptive memory



# Stress

STRESS TRIGGERS



Stressful events from external world

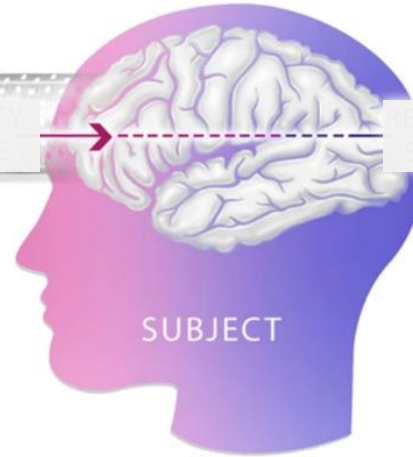


Stressful events from internal world



Stressful events retrieved from autobiographic memory or perceptive memory

VULNERABILITY & RESILIENCE



SUBJECT

REGULATION STRATEGY

STRESS RESPONSE



Behavioural aspect (eg. avoidance)



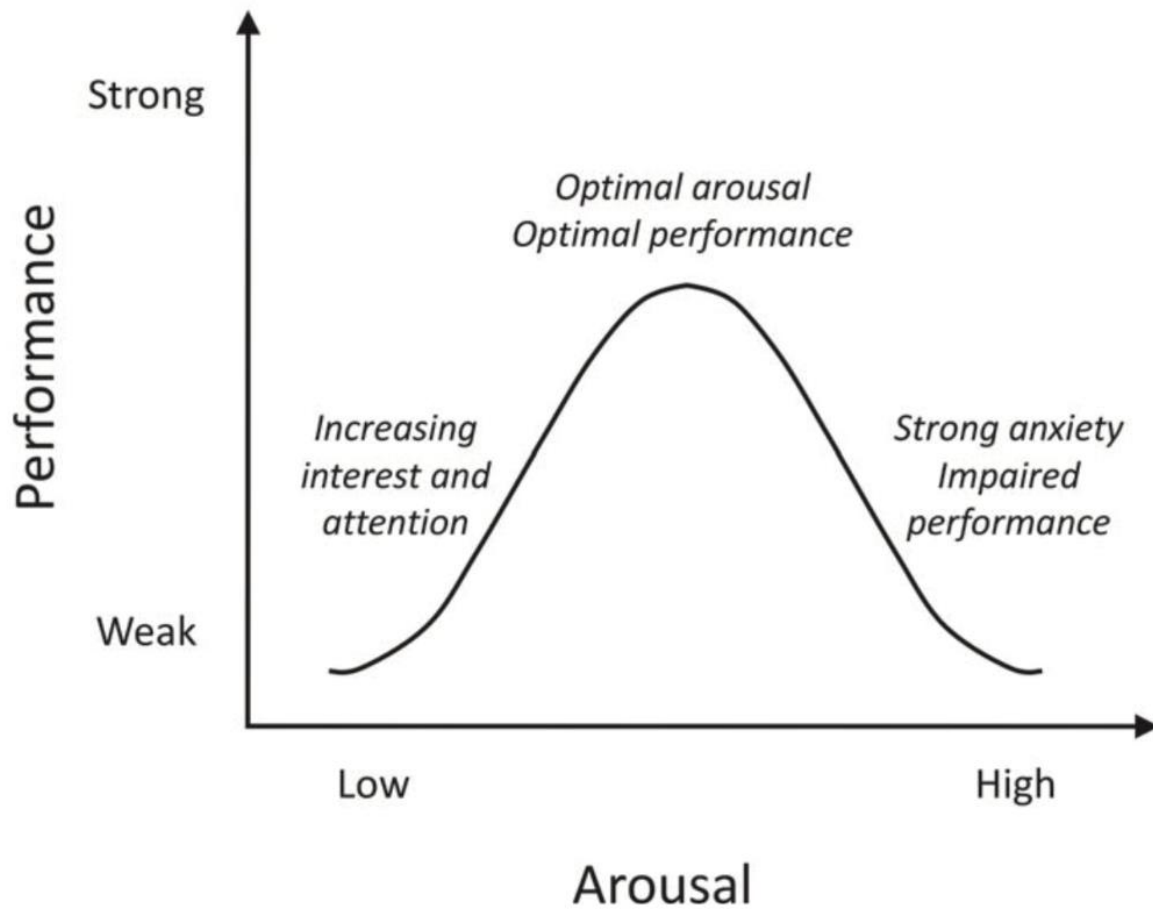
Cognitive aspect (eg. decrease or increase in learning & memory, re-experiencing of the event)



Physiological aspect eg. heart rate increase, glucocorticoid release



# Stress and performance





# Perfectionism

- ◆ often induces anxiety and compromises performance

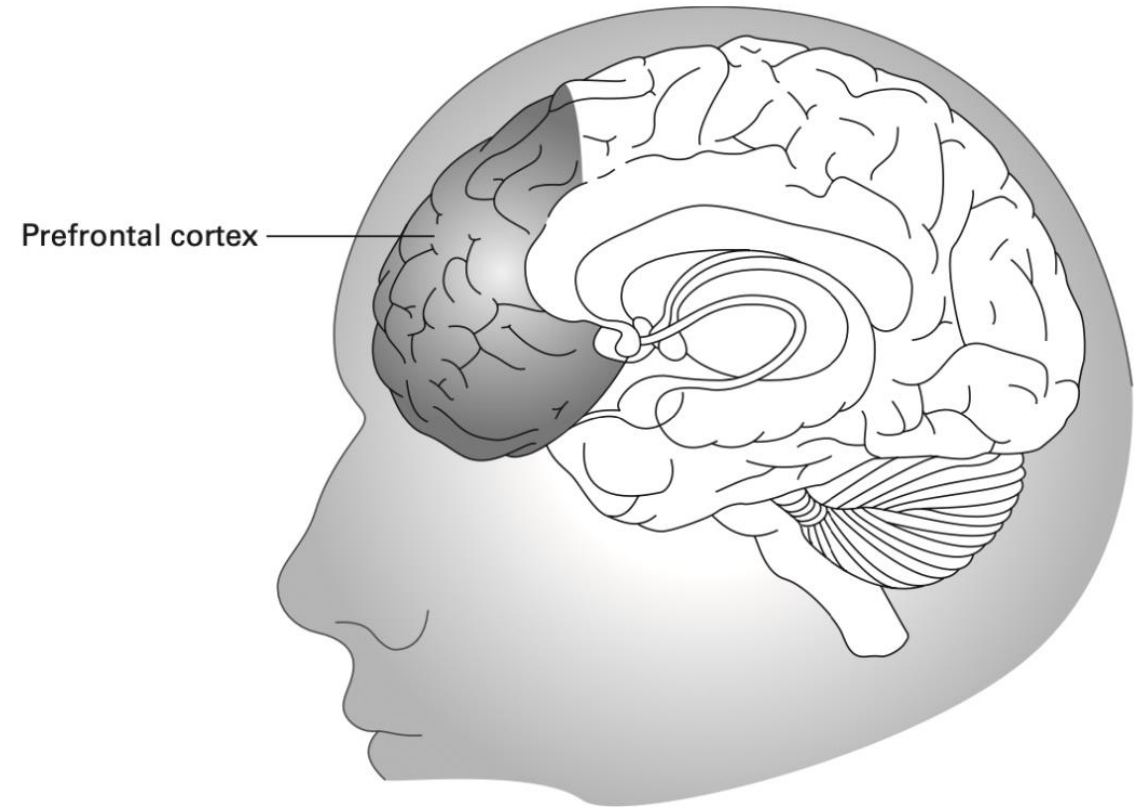






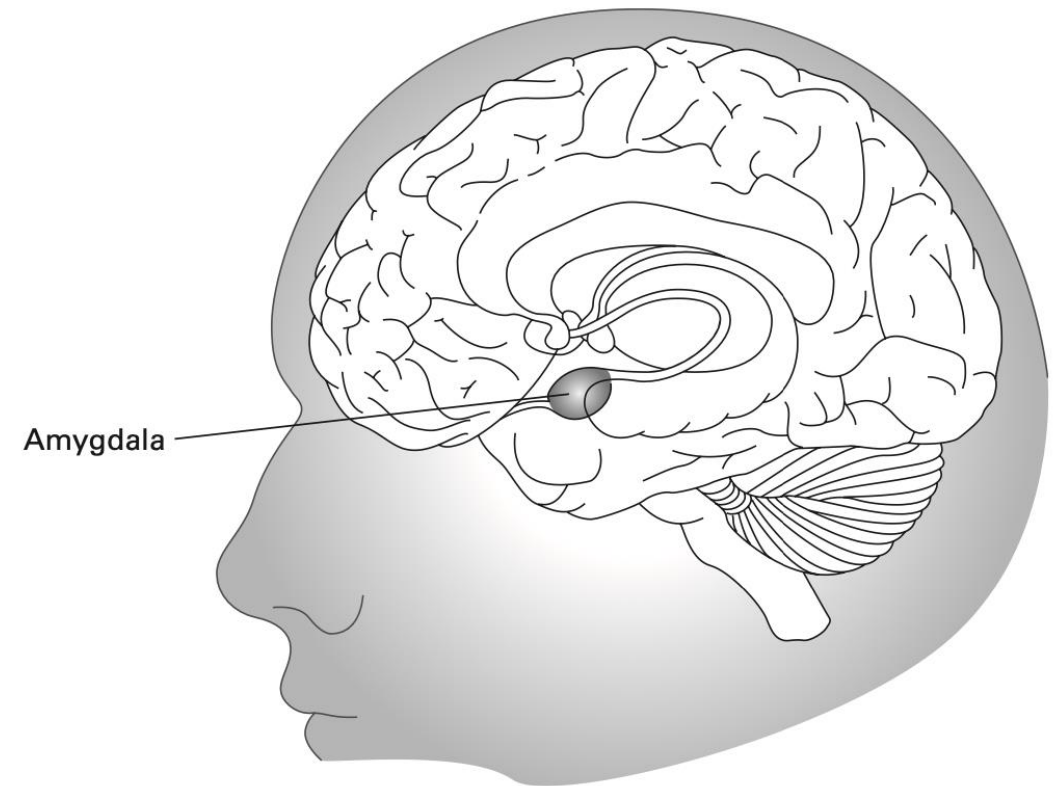
# Prefrontal cortex

- ◆ Stress negatively impacts decision making, flexible problem solving, working memory, and energy use by prefrontal cortex



# → Amygdala

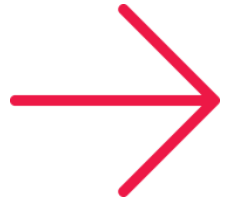
- ◆ Anxiety activates amygdala that communicates with prefrontal cortex affecting it negatively





# Mindfulness

- ◆ one way to reduce stress



# Reflection – group table discussion

- ◆ How has stress affected decision making?
  - ◆ yours, as a leader
  - ◆ your team or your organisation



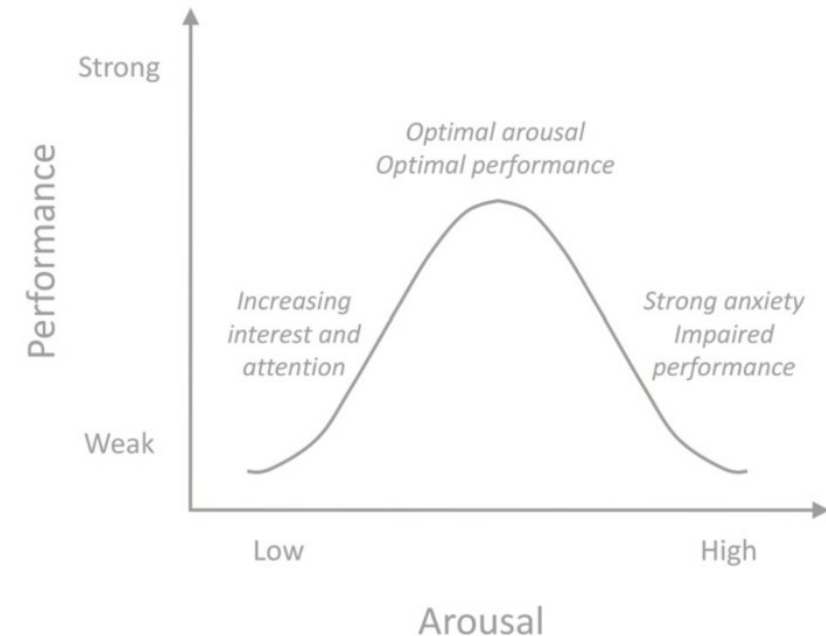
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## Amygdala

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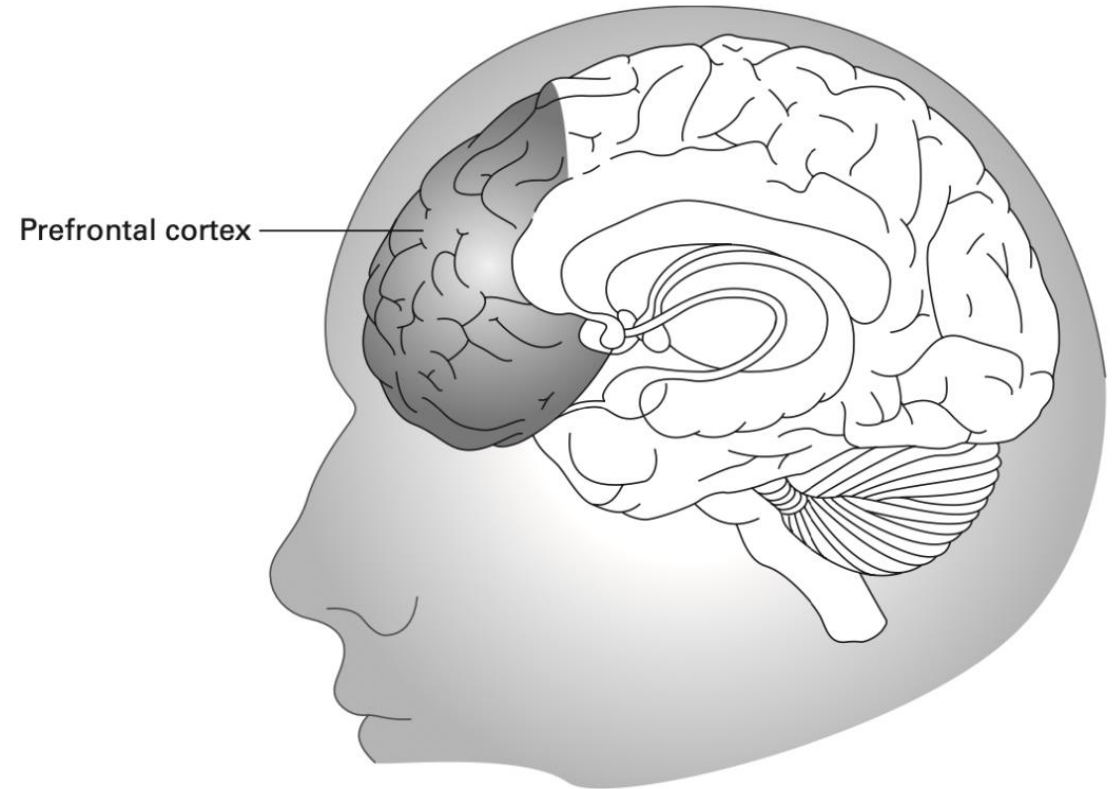
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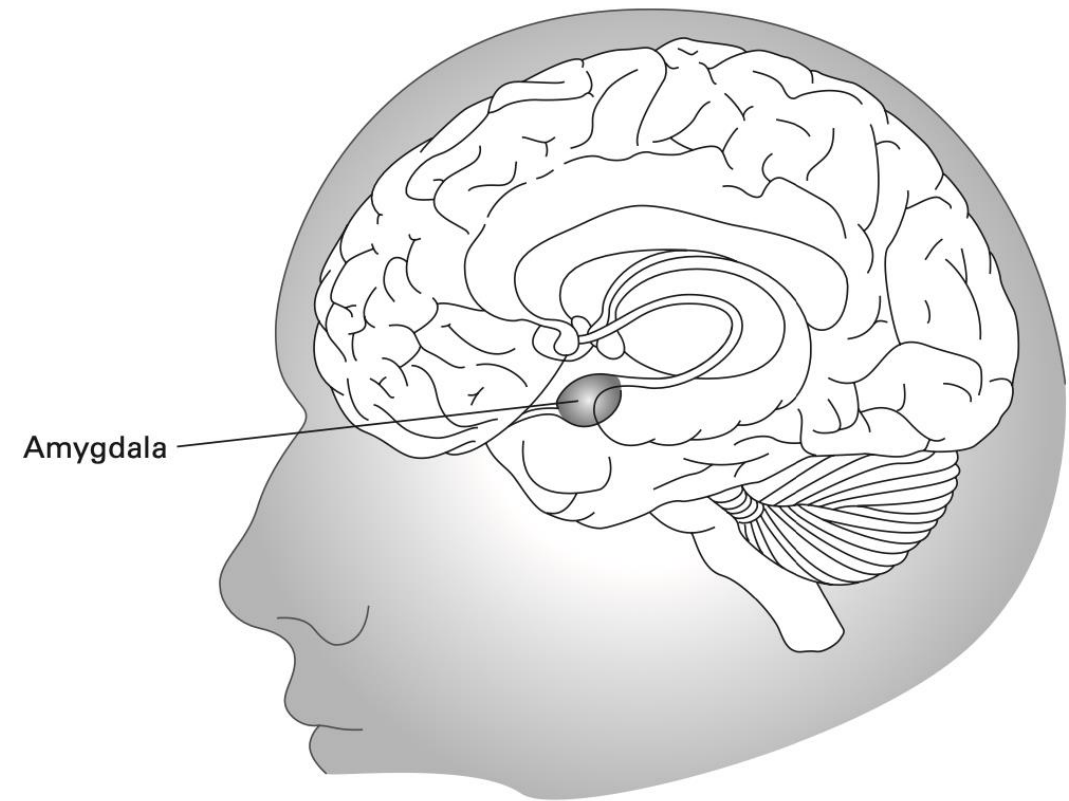
# PFC

- ◆ Focus on one decision and one aspect of uncertainty at a time to encourage focus and not overload prefrontal cortex

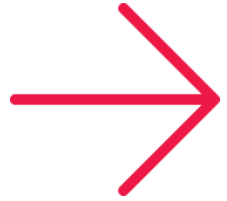


# → Amygdala

- ◆ Ensure that you bring yourself to calm state and acknowledge emotions, so that amygdala does not disrupt prefrontal cortex







# Summary

- ◆ decision making is associated with several brain areas and also involves emotions
- ◆ too much stress negatively impacts function of these brain areas
- ◆ -> work on one decision at a time
- ◆ -> reduce stress and acknowledge emotions at the beginning of decision making



